



GALEN  
HEALTHCARE SOLUTIONS

STATE OF GALEN



**We change the way  
healthcare providers  
deliver care**



## ABOUT GALEN HEALTHCARE

- Private Company Founded in 2005
  - Founded by Former Allscripts Employees
  - Consistent, Stable Growth
  - 100 Employees

SOLVING FOR TODAY. PREPARING FOR TOMORROW. 

## Our people are our cornerstone



## the **five** main things

### 1 Service Excellence

- Achieve desired results for Galen and our partner clients
- Listen and respond effectively and appropriately
- Behave professionally with tact and consideration
- Balance team and individual responsibilities well
- Maintain a good work presence

### 2 Perpetually Learn and Share

- Provide information and reaction to issues and questions
- Stay hungry for knowledge
- Be open to the ideas of others
- Contribute to the Wiki, webinars, and blogs
- Be willing to help others and share their experiences

### 3 Work Profitably

This definition should not be solely focused on the ability to generate revenue, but should encompass the ability to drive value for both the Galen brand and our partner clients. This can include things such as:

- Deliver quantity and quality of work
- Promote Galen and Galen's products and services
- Form valuable relationships with clients and partners that help facilitate future business

### 4 Integrity

- Exhibit strong moral and ethical values
- Take responsibility for your actions
- Work towards the success of the team, others, and self
- Demonstrate a consistent character
- Act honestly with co-workers, clients, and partners

### 5 Have Fun!

- Exhibit energy, passion, and drive
- Demonstrate positive and supportive behavior of the team
- Form meaningful personal relationships with peers and clients
- Improve the mood of others around you
- Relieve tension through a positive and light-hearted attitude

## Healthcare IT Focused

- Professional Services
- Technical and Integration Services
- Product Technology Solutions

## Professional Services



Allscripts™



- Conversions
- Strategic Planning
- Risk Based Payments
- Implementations
- Staff Augmentation
- Optimizations
- Training
- Assessments
- Clinical Transformation

## Technical Services

- Technical Training • Integration Services • Conversions
- Technical Consulting • Reporting • HIE Integration & Analytics





## Product Solutions



**Note Form Reporting**



**PinpointCare**



**Vital Center**

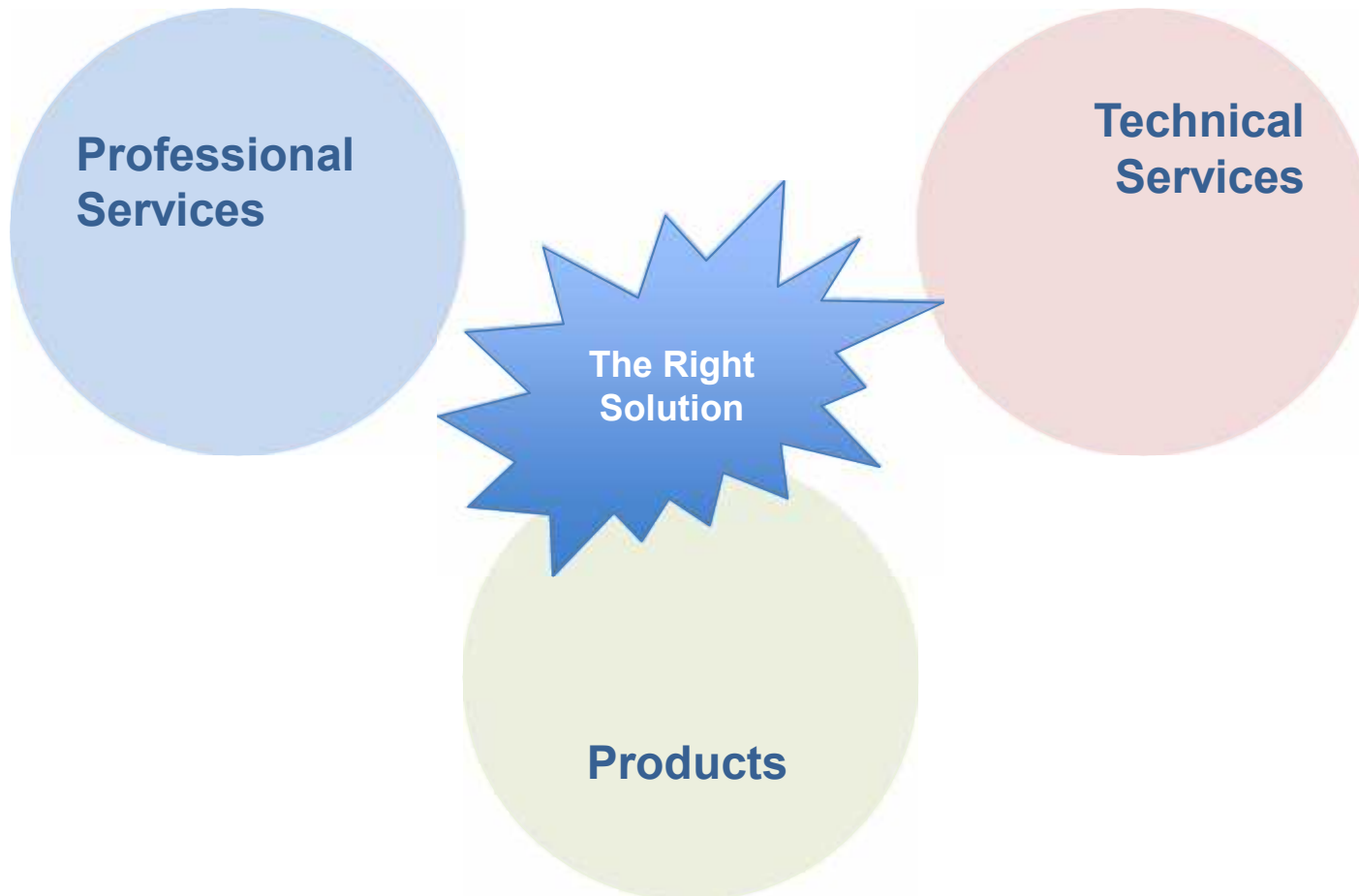


**Dragonfly**



**eCalcs**

## One Hand to Hold



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## Industry Distinctions



## Partnerships and Collaborations



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# Thank You

 **Physicians**

 **ProHealth**  
PHYSICIANS

 **CapitalCare**  
Medical Group

**DuPage Medical Group**  
| WE CARE FOR YOU

 **HSHS Medical Group**

**North Shore LIJ**  
*North Shore-Long Island Jewish Health System*

**St. Charles**  
HEALTH SYSTEM

 **Acton Medical**  
ASSOCIATES, PC

 **MIT Medical**

**SHARP** *San Diego's Health Care Leader*

**St. Joseph Heritage**  
Medical Group 

**cmh**  
Citizens Memorial Healthcare

 **Mankato Clinic**

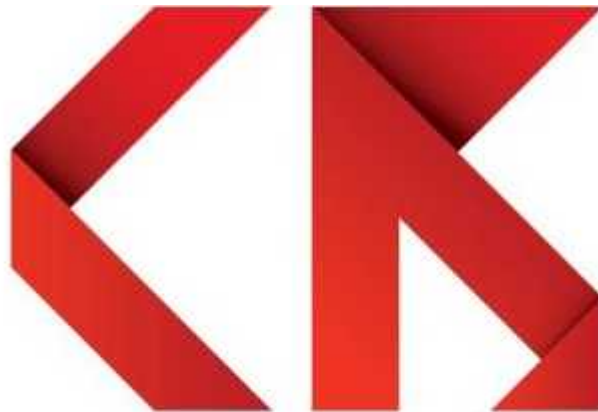
 **Lakeland Regional Health**

 **Dignity Health**

 **BAPTIST**  
HEALTH

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**John Moore**



**CHILMARK**  
RESEARCH

# MUCH MORE THAN I.T.

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